A8720-1

**POTASH & PHOSPHATE INSTITUTE**

**NORTH AMERICAN PRODUCERS POTASH SALES - (Short Tons $K_2O$)**

| AGRICULTURAL | APRIL 1991 | APRIL 1990 | JUL-APR 1990/91 | JUL-APR 1989/90 |
|---|---|---|---|---|
| AL Alabama | 19,763 | 13,768 | 79,036 | 71,220 |
| AK Alaska | 0 | 706 | 1,131 | 1,373 |
| AZ Arizona | 482 | 385 | 2,598 | 3,234 |
| AR Arkansas | 9,435 | 7,747 | 48,186 | 42,749 |
| CA California | 8,639 | 9,913 | 70,040 | 69,226 |
| CO Colorado | 3,142 | 3,004 | 11,233 | 10,438 |
| CT Connecticut | 73 | 229 | 601 | 2,020 |
| DE Delaware | 7,248 | 1,481 | 24,571 | 21,121 |
| FL Florida | 15,202 | 13,373 | 126,724 | 134,518 |
| GA Georgia | 17,088 | 15,825 | 129,557 | 125,610 |
| HI Hawaii | 13,132 | 244 | 25,935 | 8,655 |
| ID Idaho | 6,234 | 6,401 | 26,186 | 26,894 |
| IL Illinois | 65,279 | 41,783 | 562,651 | 570,968 |
| IN Indiana | 35,938 | 37,810 | 302,149 | 323,981 |
| IA Iowa | 21,654 | 56,703 | 412,229 | 470,220 |
| KS Kansas | 6,095 | 4,556 | 45,149 | 46,567 |
| KY Kentucky | 16,777 | 5,489 | 88,993 | 100,459 |
| LA Louisiana | 22,415 | 29,833 | 147,350 | 139,126 |
| ME Maine | 1,254 | 1,277 | 4,620 | 4,611 |
| MD Maryland | 5,981 | 3,270 | 28,466 | 24,617 |
| MA Massachusetts | 309 | 144 | 4,576 | 1,906 |
| MI Michigan | 15,220 | 24,443 | 99,199 | 147,334 |
| MN Minnesota | 36,334 | 50,953 | 288,471 | 319,971 |
| MS Mississippi | 6,172 | 6,050 | 43,060 | 32,660 |
| MO Missouri | 37,365 | 32,462 | 259,711 | 277,885 |
| MT Montana | 3,641 | 4,092 | 12,214 | 12,371 |
| NE Nebraska | 6,503 | 7,240 | 31,587 | 32,580 |
| NV Nevada | 5 | 2 | 155 | 793 |
| NH New Hampshire | 61 | 60 | 464 | 487 |
| NJ New Jersey | 1,133 | 1,071 | 3,954 | 4,894 |
| NM New Mexico | 1,065 | 501 | 6,950 | 3,667 |
| NY New York | 8,938 | 8,527 | 39,480 | 32,618 |
| NC North Carolina | 32,768 | 15,483 | 98,149 | 78,065 |
| ND North Dakota | 7,401 | 4,893 | 21,065 | 20,310 |
| OH Ohio | 42,480 | 38,689 | 290,806 | 370,078 |
| OK Oklahoma | 3,166 | 2,268 | 17,281 | 17,806 |
| OR Oregon | 3,813 | 3,974 | 27,244 | 29,935 |
| PA Pennsylvania | 9,889 | 10,208 | 42,664 | 48,859 |
| RI Rhode Island | 282 | 365 | 913 | 1,943 |
| SC South Carolina | 6,742 | 12,597 | 53,917 | 73,475 |
| SD South Dakota | 4,205 | 5,041 | 13,439 | 15,542 |
| TN Tennessee | 23,305 | 14,183 | 99,372 | 86,504 |
| TX Texas | 32,490 | 23,280 | 141,238 | 115,666 |
| UT Utah | 411 | 692 | 27,891 | 16,874 |
| VT Vermont | 1,579 | 721 | 4,196 | 2,899 |
| VA Virginia | 22,690 | 20,917 | 89,485 | 78,026 |
| WA Washington | 16,089 | 8,457 | 46,215 | 45,996 |
| WV West Virginia | 890 | 493 | 8,912 | 1,692 |
| WI Wisconsin | 26,757 | 32,499 | 182,295 | 213,037 |
| WY Wyoming | 853 | 624 | 3,155 | 2,518 |
| TOTAL U.S.: | 628,387 | 584,726 | 4,095,463 | 4,283,998 |
| CANADA | | | | |
| AB Alberta | 8,524 | 5,354 | 20,561 | 19,326 |
| BC Brit. Columbia | 2,153 | 2,676 | 5,590 | 5,867 |
| MB Manitoba | 5,489 | 3,090 | 16,999 | 17,351 |
| NB New Brunswick | 2,142 | 1,698 | 8,770 | 7,547 |
| NF Newfoundland | 0 | 0 | 29 | 0 |
| NS Nova Scotia | 1,317 | 874 | 3,184 | 4,144 |
| ON Ontario | 19,528 | 41,712 | 90,725 | 120,182 |
| PE Pr.Edward Isle | 1,115 | 159 | 6,436 | 5,038 |
| PQ Quebec | 24,419 | 17,128 | 51,428 | 50,264 |
| SK Saskatchewan | 2,013 | 12,986 | 6,080 | 30,355 |
| TOTAL CAN: | 66,700 | 85,677 | 209,802 | 260,074 |
| EXPORT SALES: | 231,427 | 311,348 | 3,255,584 | 2,733,839 |
| **TOTAL AG SALES** | 926,514 | 981,751 | 7,560,849 | 7,277,911 |
| Non-Ag U.S. | 43,540 | 38,476 | 419,409 | 387,774 |
| Canada | 1,514 | 274 | 13,731 | 14,702 |
| Exports | 31,665 | 1,960 | 151,332 | 110,633 |
| **TOTAL NON-AG SALES** | 76,719 | 40,710 | 584,472 | 513,109 |
| **GRAND TOTAL** | **1,003,233** | **1,022,461** | **8,145,321** | **7,791,020** |

POTASH & PHOSPHATE INSTITUTE

POTASH SALES - NORTH AMERICAN PRODUCERS - (Short Tons $K_2O$)

APRIL 1991

| AGRICULTURAL | STANDARD | COARSE | GRANULAR | SOLUBLE | SULPHATES | TOTAL |
|---|---|---|---|---|---|---|
| AL Alabama | 1,525 | 5,673 | 10,759 | 1,162 | 644 | 19,763 |
| AK Alaska | 0 | 0 | 0 | 0 | 0 | 0 |
| AZ Arizona | 105 | 47 | 248 | 16 | 66 | 482 |
| AR Arkansas | 91 | 0 | 6,930 | 2,374 | 40 | 9,435 |
| CA California | 3,658 | 1,217 | 2,737 | 62 | 965 | 8,639 |
| CO Colorado | 828 | 0 | 1,734 | 290 | 290 | 3,142 |
| CT Connecticut | 0 | 0 | 60 | 0 | 13 | 73 |
| DE Delaware | 0 | 5,090 | 1,679 | 371 | 108 | 7,248 |
| FL Florida | 5,151 | 3,882 | 1,026 | 2,428 | 2,715 | 15,202 |
| GA Georgia | 1,385 | 1,581 | 9,287 | 2,690 | 2,145 | 17,088 |
| HI Hawaii | 121 | 6,424 | 1,421 | 5,161 | 5 | 13,132 |
| ID Idaho | 497 | 521 | 4,711 | 22 | 483 | 6,234 |
| IL Illinois | 1,867 | 49,773 | 5,412 | 8,007 | 220 | 65,279 |
| IN Indiana | 485 | 23,740 | 7,081 | 4,170 | 462 | 35,938 |
| IA Iowa | 46 | 8,040 | 5,478 | 8,056 | 34 | 21,654 |
| KS Kansas | 277 | 1,768 | 3,260 | 671 | 119 | 6,095 |
| KY Kentucky | 0 | 14,548 | 1,012 | 0 | 1,217 | 16,777 |
| LA Louisiana | 2,780 | 0 | 17,553 | 2,055 | 27 | 22,415 |
| ME Maine | 0 | 0 | 1,224 | 0 | 30 | 1,254 |
| MD Maryland | 489 | 1,026 | 2,525 | 1,804 | 137 | 5,981 |
| MA Massachusetts | 0 | 62 | 57 | 124 | 66 | 309 |
| MI Michigan | 0 | 12,575 | 2,131 | 76 | 438 | 15,220 |
| MN Minnesota | 9 | 11,148 | 22,446 | 2,155 | 576 | 36,334 |
| MS Mississippi | 0 | 1,774 | 3,327 | 1,011 | 60 | 6,172 |
| MO Missouri | 1,322 | 4,176 | 24,233 | 7,439 | 195 | 37,365 |
| MT Montana | 0 | 797 | 2,532 | 312 | 0 | 3,641 |
| NE Nebraska | 188 | 742 | 2,609 | 1,778 | 1,186 | 6,503 |
| NV Nevada | 0 | 0 | 2 | 0 | 3 | 5 |
| NH New Hampshire | 0 | 0 | 61 | 0 | 0 | 61 |
| NJ New Jersey | 0 | 311 | 560 | 200 | 62 | 1,133 |
| NM New Mexico | 110 | 0 | 647 | 0 | 308 | 1,065 |
| NY New York | 0 | 569 | 7,322 | 634 | 413 | 8,938 |
| NC North Carolina | 1,715 | 12,759 | 13,696 | 2,680 | 1,918 | 32,768 |
| ND North Dakota | 0 | 1,906 | 5,305 | 173 | 17 | 7,401 |
| OH Ohio | 1,224 | 29,357 | 9,557 | 1,464 | 878 | 42,480 |
| OK Oklahoma | 60 | 183 | 2,820 | 32 | 71 | 3,166 |
| OR Oregon | 30 | 1,495 | 1,631 | 278 | 379 | 3,813 |
| PA Pennsylvania | 545 | 1,883 | 6,223 | 932 | 306 | 9,889 |
| RI Rhode Island | 0 | 0 | 275 | 0 | 7 | 282 |
| SC South Carolina | 1,152 | 1,751 | 2,123 | 625 | 1,091 | 6,742 |
| SD South Dakota | 0 | 1,711 | 1,691 | 789 | 14 | 4,205 |
| TN Tennessee | 1,002 | 15,584 | 3,772 | 1,312 | 1,635 | 23,305 |
| TX Texas | 2,380 | 5,101 | 20,757 | 2,749 | 1,503 | 32,490 |
| UT Utah | 91 | 0 | 302 | 0 | 18 | 411 |
| VT Vermont | 0 | 0 | 1,525 | 0 | 54 | 1,579 |
| VA Virginia | 2,761 | 2,905 | 13,102 | 3,130 | 792 | 22,690 |
| WA Washington | 1,078 | 7,365 | 5,775 | 701 | 1,170 | 16,089 |
| WV West Virginia | 0 | 863 | 27 | 0 | 0 | 890 |
| WI Wisconsin | 959 | 15,401 | 8,786 | 999 | 612 | 26,757 |
| WY Wyoming | 162 | 81 | 580 | 0 | 30 | 853 |
| TOTAL U.S.: | 34,093 | 253,829 | 248,011 | 68,932 | 23,522 | 628,387 |
| CANADA | | | | | | |
| AB Alberta | 139 | 116 | 7,693 | 571 | 5 | 8,524 |
| BC Brit. Columbia | 13 | 0 | 2,007 | 0 | 133 | 2,153 |
| MB Manitoba | 0 | 390 | 4,531 | 568 | 0 | 5,489 |
| NB New Brunswick | 0 | 1,103 | 1,039 | 0 | 0 | 2,142 |
| NF Newfoundland | 0 | 0 | 0 | 0 | 0 | 0 |
| NS Nova Scotia | 0 | 1,098 | 219 | 0 | 0 | 1,317 |
| ON Ontario | 850 | 9,285 | 8,333 | 93 | 967 | 19,528 |
| PE Pr.Edward Isle | 0 | 0 | 1,115 | 0 | 0 | 1,115 |
| PQ Quebec | 0 | 3,054 | 20,193 | 31 | 1,141 | 24,419 |
| SK Saskatchewan | 0 | 29 | 1,960 | 24 | 0 | 2,013 |
| TOTAL CAN: | 1,002 | 15,075 | 47,090 | 1,287 | 2,246 | 66,700 |
| *EXPORT SALES: | 142,116 | 28,373 | 57,716 | 0 | 3,222 | 231,427 |
| TOTAL AG SALES | 177,211 | 297,277 | 352,817 | 70,219 | 28,990 | 926,514 |
| NON-AG U.S. | 34,016 | - | - | 9,108 | 416 | 43,540 |
| Canada | 1,205 | - | - | 309 | 0 | 1,514 |
| *Exports | 853 | - | - | 30,734 | 78 | 31,665 |
| TOTAL NON-AG SALES | 36,074 | - | - | 40,151 | 494 | 76,719 |
| GRAND TOTAL | 213,285 | 297,277 | 352,817 | 110,370 | 29,484 | 1,003,233 |

*Exports listed on reverse.

**POTASH & PHOSPHATE INSTITUTE**
**EXPORT SALES - NORTH AMERICAN PRODUCERS - (SHORT TONS $K_2O$)**

**APRIL 1991**

| AGRICULTURAL | STANDARD | COARSE | GRANULAR | SOLUBLE | SULPHATES | TOTAL |
|---|---|---|---|---|---|---|
| Argentina | 0 | 0 | 2,179 | 0 | 0 | 2,179 |
| Australia | 0 | 0 | 3,481 | 0 | 19 | 3,500 |
| Brazil | 9,336 | 6,614 | 32,376 | 0 | 0 | 48,326 |
| Chile | 2,000 | 2,741 | 0 | 0 | 551 | 5,292 |
| Colombia | 2,001 | 4,040 | 1,987 | 0 | 0 | 8,028 |
| Costa Rica | 1,937 | 0 | 1,923 | 0 | 728 | 4,588 |
| Denmark | 5,320 | 0 | 0 | 0 | 0 | 5,320 |
| Dom. Republic | 0 | 0 | 4,037 | 0 | 0 | 4,037 |
| Guatemala | 4,200 | 4,200 | 0 | 0 | 0 | 8,400 |
| Indonesia | 6,393 | 0 | 0 | 0 | 0 | 6,393 |
| Japan | 5,938 | 8,066 | 2,966 | 0 | 1,484 | 18,454 |
| Korea | 38,998 | 0 | 0 | 0 | 0 | 38,998 |
| Malaysia | 30,264 | 2,712 | 0 | 0 | 0 | 32,976 |
| Mexico | 2,663 | 0 | 0 | 0 | 429 | 3,092 |
| Philippines | 28,061 | 0 | 0 | 0 | 0 | 28,061 |
| Puerto Rico | 0 | 0 | 0 | 0 | 11 | 11 |
| South Africa | 1,317 | 0 | 8,228 | 0 | 0 | 9,545 |
| Thailand | 3,688 | 0 | 0 | 0 | 0 | 3,688 |
| OTHER COUNTRIES | 0 | 0 | 539 | 0 | 0 | 539 |
| TOTAL AG: | 142,116 | 28,373 | 57,716 | 0 | 3,222 | 231,427 |
| | | | | | | |
| NON-AGRICULTURAL | | | | | | |
| Australia | 3 | - | - | 0 | 46 | 49 |
| Italy | 0 | - | - | 9,494 | 0 | 9,494 |
| Japan | 63 | - | - | 17,767 | 32 | 17,862 |
| Mexico | 600 | - | - | 0 | 0 | 600 |
| New Zealand | 12 | - | - | 0 | 0 | 12 |
| Taiwan | 150 | - | - | 0 | 0 | 150 |
| United Kingdom | 25 | - | - | 0 | 0 | 25 |
| OTHER COUNTRIES | 0 | - | - | 3,473 | 0 | 3,473 |
| TOTAL NON-AG: | 853 | - | - | 30,734 | 78 | 31,665 |
| | | | | | | |
| **TOTAL EXPORTS** | **142,969** | **28,373** | **57,716** | **30,734** | **3,300** | **263,092** |

OTHER COUNTRIES:
Agricultural, 539 tons granular grade to Trinidad.
Non-Agricultural, 3,473 tons soluble grade to China.

**POTASH & PHOSPHATE INSTITUTE**

**POTASH SALES - CANADIAN PRODUCERS - (Short Tons $K_2O$)**

**APRIL 1991**

| AGRICULTURAL | STANDARD | COARSE | GRANULAR | SOLUBLE | TOTAL |
|---|---|---|---|---|---|
| AL Alabama | 906 | 5,549 | 8,066 | 1,116 | 15,637 |
| AK Alaska | 0 | 0 | 0 | 0 | 0 |
| AZ Arizona | 0 | 0 | 0 | 0 | 0 |
| AR Arkansas | 0 | 0 | 1,012 | 1,734 | 2,746 |
| CA California | 0 | 0 | 0 | 62 | 62 |
| CO Colorado | 0 | 0 | 0 | 136 | 136 |
| CT Connecticut | 0 | 0 | 60 | 0 | 60 |
| DE Delaware | 0 | 5,090 | 1,679 | 371 | 7,140 |
| FL Florida | 4,792 | 3,882 | 906 | 2,428 | 12,008 |
| GA Georgia | 1,385 | 1,581 | 4,749 | 2,676 | 10,391 |
| HI Hawaii | 121 | 6,301 | 1,421 | 5,161 | 13,004 |
| ID Idaho | 0 | 490 | 811 | 22 | 1,323 |
| IL Illinois | 0 | 49,586 | 4,750 | 8,007 | 62,343 |
| IN Indiana | 183 | 23,740 | 6,811 | 4,170 | 34,904 |
| IA Iowa | 0 | 7,725 | 2,602 | 7,956 | 18,283 |
| KS Kansas | 0 | 1,456 | 0 | 16 | 1,472 |
| KY Kentucky | 0 | 14,548 | 845 | 0 | 15,393 |
| LA Louisiana | 1,800 | 0 | 11,485 | 388 | 13,673 |
| ME Maine | 0 | 0 | 1,224 | 0 | 1,224 |
| MD Maryland | 489 | 1,026 | 2,525 | 1,804 | 5,844 |
| MA Massachusetts | 0 | 62 | 57 | 124 | 243 |
| MI Michigan | 0 | 12,575 | 310 | 76 | 12,961 |
| MN Minnesota | 0 | 11,148 | 22,446 | 2,155 | 35,749 |
| MS Mississippi | 0 | 1,774 | 963 | 995 | 3,732 |
| MO Missouri | 0 | 3,222 | 9,147 | 6,767 | 19,136 |
| MT Montana | 0 | 797 | 2,532 | 312 | 3,641 |
| NE Nebraska | 0 | 694 | 545 | 1,450 | 2,689 |
| NV Nevada | 0 | 0 | 0 | 0 | 0 |
| NH New Hampshire | 0 | 0 | 61 | 0 | 61 |
| NJ New Jersey | 0 | 311 | 560 | 200 | 1,071 |
| NM New Mexico | 0 | 0 | 0 | 0 | 0 |
| NY New York | 0 | 569 | 7,322 | 634 | 8,525 |
| NC North Carolina | 1,715 | 12,759 | 13,696 | 2,680 | 30,850 |
| ND North Dakota | 0 | 1,906 | 5,305 | 173 | 7,384 |
| OH Ohio | 1,224 | 29,357 | 8,813 | 1,464 | 40,858 |
| OK Oklahoma | 60 | 14 | 250 | 0 | 324 |
| OR Oregon | 0 | 1,270 | 1,109 | 278 | 2,657 |
| PA Pennsylvania | 545 | 1,883 | 6,223 | 932 | 9,583 |
| RI Rhode Island | 0 | 0 | 275 | 0 | 275 |
| SC South Carolina | 1,152 | 1,751 | 2,123 | 625 | 5,651 |
| SD South Dakota | 0 | 1,711 | 1,691 | 789 | 4,191 |
| TN Tennessee | 988 | 15,584 | 3,772 | 1,312 | 21,656 |
| TX Texas | 0 | 0 | 0 | 0 | 0 |
| UT Utah | 0 | 0 | 183 | 0 | 183 |
| VT Vermont | 0 | 0 | 1,525 | 0 | 1,525 |
| VA Virginia | 2,701 | 2,905 | 13,102 | 3,130 | 21,838 |
| WA Washington | 1,078 | 7,365 | 5,775 | 701 | 14,919 |
| WV West Virginia | 0 | 863 | 27 | 0 | 890 |
| WI Wisconsin | 959 | 15,401 | 8,786 | 999 | 26,145 |
| WY Wyoming | 0 | 81 | 59 | 0 | 140 |
| TOTAL U.S.: | 20,098 | 244,976 | 165,603 | 61,843 | 492,520 |
| CANADA | | | | | |
| AB Alberta | 139 | 116 | 7,693 | 571 | 8,519 |
| BC Brit. Columbia | 13 | 0 | 2,007 | 0 | 2,020 |
| MB Manitoba | 0 | 390 | 4,531 | 568 | 5,489 |
| NB New Brunswick | 0 | 1,103 | 1,039 | 0 | 2,142 |
| NF Newfoundland | 0 | 0 | 0 | 0 | 0 |
| NS Nova Scotia | 0 | 1,098 | 219 | 0 | 1,317 |
| ON Ontario | 850 | 9,285 | 8,333 | 93 | 18,561 |
| PE Pr.Edward Isle | 0 | 0 | 1,115 | 0 | 1,115 |
| PQ Quebec | 0 | 3,054 | 20,193 | 31 | 23,278 |
| SK Saskatchewan | 0 | 29 | 1,960 | 24 | 2,013 |
| TOTAL CAN: | 1,002 | 15,075 | 47,090 | 1,287 | 64,454 |
| *EXPORT SALES: | 127,178 | 25,632 | 12,497 | 0 | 165,307 |
| **TOTAL AG SALES** | 148,278 | 285,683 | 225,190 | 63,130 | 722,281 |
| NON-AG U.S. | 22,337 | - | - | 9,095 | 31,432 |
| Canada | 1,205 | - | - | 309 | 1,514 |
| *Exports | 250 | - | - | 30,734 | 30,984 |
| **TOTAL NON-AG SALES** | 23,792 | - | - | 40,138 | 63,930 |
| **GRAND TOTAL** | **172,070** | **285,683** | **225,190** | **103,268** | **786,211** |

*Exports listed on reverse.

**POTASH & PHOSPHATE INSTITUTE**
**EXPORT SALES - CANADIAN PRODUCERS - (Short Tons $K_2O$)**

**APRIL 1991**

| AGRICULTURAL | STANDARD | COARSE | GRANULAR | SOLUBLE | TOTAL |
|---|---|---|---|---|---|
| Australia | 0 | 0 | 3,481 | 0 | 3,481 |
| Brazil | 2,315 | 6,614 | 1,653 | 0 | 10,582 |
| Colombia | 2,001 | 4,040 | 1,987 | 0 | 8,028 |
| Denmark | 5,320 | 0 | 0 | 0 | 5,320 |
| Dom. Republic | 0 | 0 | 4,037 | 0 | 4,037 |
| Guatemala | 4,200 | 4,200 | 0 | 0 | 8,400 |
| Indonesia | 6,393 | 0 | 0 | 0 | 6,393 |
| Japan | 5,938 | 8,066 | 1,339 | 0 | 15,343 |
| Korea | 38,998 | 0 | 0 | 0 | 38,998 |
| Malaysia | 30,264 | 2,712 | 0 | 0 | 32,976 |
| Philippines | 28,061 | 0 | 0 | 0 | 28,061 |
| Thailand | 3,688 | 0 | 0 | 0 | 3,688 |
| TOTAL AG: | 127,178 | 25,632 | 12,497 | 0 | 165,307 |
| NON-AGRICULTURAL | | | | | |
| Italy | 0 | - | - | 9,494 | 9,494 |
| Japan | 63 | - | - | 17,767 | 17,830 |
| New Zealand | 12 | - | - | 0 | 12 |
| Taiwan | 150 | - | - | 0 | 150 |
| United Kingdom | 25 | - | - | 0 | 25 |
| OTHER COUNTRIES | 0 | - | - | 3,473 | 3,473 |
| TOTAL NON-AG: | 250 | - | - | 30,734 | 30,984 |
| **TOTAL EXPORTS** | **127,428** | **25,632** | **12,497** | **30,734** | **196,291** |

OTHER COUNTRIES:
Non-Agricultural, 3,473 tons soluble grade to China.

POTASH & PHOSPHATE INSTITUTE

POTASH SALES - U. S. PRODUCERS - (Short Tons $K_2O$)

APRIL 1991

| AGRICULTURAL | STANDARD | COARSE | GRANULAR | SOLUBLE | SULPHATES | TOTAL |
|---|---|---|---|---|---|---|
| AL Alabama | 619 | 124 | 2,693 | 46 | 644 | 4,126 |
| AK Alaska | 0 | 0 | 0 | 0 | 0 | 0 |
| AZ Arizona | 105 | 47 | 248 | 16 | 66 | 482 |
| AR Arkansas | 91 | 0 | 5,918 | 640 | 40 | 6,689 |
| CA California | 3,658 | 1,217 | 2,737 | 0 | 965 | 8,577 |
| CO Colorado | 828 | 0 | 1,734 | 154 | 290 | 3,006 |
| CT Connecticut | 0 | 0 | 0 | 0 | 13 | 13 |
| DE Delaware | 0 | 0 | 0 | 0 | 108 | 108 |
| FL Florida | 359 | 0 | 120 | 0 | 2,715 | 3,194 |
| GA Georgia | 0 | 0 | 4,538 | 14 | 2,145 | 6,697 |
| HI Hawaii | 0 | 123 | 0 | 0 | 5 | 128 |
| ID Idaho | 497 | 31 | 3,900 | 0 | 483 | 4,911 |
| IL Illinois | 1,867 | 187 | 662 | 0 | 220 | 2,936 |
| IN Indiana | 302 | 0 | 270 | 0 | 462 | 1,034 |
| IA Iowa | 46 | 315 | 2,876 | 100 | 34 | 3,371 |
| KS Kansas | 277 | 312 | 3,260 | 655 | 119 | 4,623 |
| KY Kentucky | 0 | 0 | 167 | 0 | 1,217 | 1,384 |
| LA Louisiana | 980 | 0 | 6,068 | 1,667 | 27 | 8,742 |
| ME Maine | 0 | 0 | 0 | 0 | 30 | 30 |
| MD Maryland | 0 | 0 | 0 | 0 | 137 | 137 |
| MA Massachusetts | 0 | 0 | 0 | 0 | 66 | 66 |
| MI Michigan | 0 | 0 | 1,821 | 0 | 438 | 2,259 |
| MN Minnesota | 9 | 0 | 0 | 0 | 576 | 585 |
| MS Mississippi | 0 | 0 | 2,364 | 16 | 60 | 2,440 |
| MO Missouri | 1,322 | 954 | 15,086 | 672 | 195 | 18,229 |
| MT Montana | 0 | 0 | 0 | 0 | 0 | 0 |
| NE Nebraska | 188 | 48 | 2,064 | 328 | 1,186 | 3,814 |
| NV Nevada | 0 | 0 | 2 | 0 | 3 | 5 |
| NH New Hampshire | 0 | 0 | 0 | 0 | 0 | 0 |
| NJ New Jersey | 0 | 0 | 0 | 0 | 62 | 62 |
| NM New Mexico | 110 | 0 | 647 | 0 | 308 | 1,065 |
| NY New York | 0 | 0 | 0 | 0 | 413 | 413 |
| NC North Carolina | 0 | 0 | 0 | 0 | 1,918 | 1,918 |
| ND North Dakota | 0 | 0 | 0 | 0 | 17 | 17 |
| OH Ohio | 0 | 0 | 744 | 0 | 878 | 1,622 |
| OK Oklahoma | 0 | 169 | 2,570 | 32 | 71 | 2,842 |
| OR Oregon | 30 | 225 | 522 | 0 | 379 | 1,156 |
| PA Pennsylvania | 0 | 0 | 0 | 0 | 306 | 306 |
| RI Rhode Island | 0 | 0 | 0 | 0 | 7 | 7 |
| SC South Carolina | 0 | 0 | 0 | 0 | 1,091 | 1,091 |
| SD South Dakota | 0 | 0 | 0 | 0 | 14 | 14 |
| TN Tennessee | 14 | 0 | 0 | 0 | 1,635 | 1,649 |
| TX Texas | 2,380 | 5,101 | 20,757 | 2,749 | 1,503 | 32,490 |
| UT Utah | 91 | 0 | 119 | 0 | 18 | 228 |
| VT Vermont | 0 | 0 | 0 | 0 | 54 | 54 |
| VA Virginia | 60 | 0 | 0 | 0 | 792 | 852 |
| WA Washington | 0 | 0 | 0 | 0 | 1,170 | 1,170 |
| WV West Virginia | 0 | 0 | 0 | 0 | 0 | 0 |
| WI Wisconsin | 0 | 0 | 0 | 0 | 612 | 612 |
| WY Wyoming | 162 | 0 | 521 | 0 | 30 | 713 |
| TOTAL U.S.: | 13,995 | 8,853 | 82,408 | 7,089 | 23,522 | 135,867 |
| CANADA | | | | | | |
| AB Alberta | 0 | 0 | 0 | 0 | 5 | 5 |
| BC Brit. Columbia | 0 | 0 | 0 | 0 | 133 | 133 |
| MB Manitoba | 0 | 0 | 0 | 0 | 0 | 0 |
| NB New Brunswick | 0 | 0 | 0 | 0 | 0 | 0 |
| NF Newfoundland | 0 | 0 | 0 | 0 | 0 | 0 |
| NS Nova Scotia | 0 | 0 | 0 | 0 | 0 | 0 |
| ON Ontario | 0 | 0 | 0 | 0 | 967 | 967 |
| PE Pr.Edward Isle | 0 | 0 | 0 | 0 | 0 | 0 |
| PQ Quebec | 0 | 0 | 0 | 0 | 1,141 | 1,141 |
| SK Saskatchewan | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL CAN: | 0 | 0 | 0 | 0 | 2,246 | 2,246 |
| *EXPORT SALES: | 14,938 | 2,741 | 45,219 | 0 | 3,222 | 66,120 |
| TOTAL AG SALES | 28,933 | 11,594 | 127,627 | 7,089 | 28,990 | 204,233 |
| NON-AG U.S. | 11,679 | - | - | 13 | 416 | 12,108 |
| Canada | 0 | - | - | 0 | 0 | 0 |
| *Exports | 603 | - | - | 0 | 78 | 681 |
| TOTAL NON-AG SALES | 12,282 | - | - | 13 | 494 | 12,789 |
| GRAND TOTAL | 41,215 | 11,594 | 127,627 | 7,102 | 29,484 | 217,022 |

*Exports listed on reverse.

**POTASH & PHOSPHATE INSTITUTE**
**EXPORT SALES - U. S. PRODUCERS - (SHORT TONS $K_2O$)**

**APRIL 1991**

| AGRICULTURAL | STANDARD | COARSE | GRANULAR | SOLUBLE | SULPHATES | TOTAL |
|---|---|---|---|---|---|---|
| Argentina | 0 | 0 | 2,179 | 0 | 0 | 2,179 |
| Australia | 0 | 0 | 0 | 0 | 19 | 19 |
| Brazil | 7,021 | 0 | 30,723 | 0 | 0 | 37,744 |
| Chile | 2,000 | 2,741 | 0 | 0 | 551 | 5,292 |
| Costa Rica | 1,937 | 0 | 1,923 | 0 | 728 | 4,588 |
| Japan | 0 | 0 | 1,627 | 0 | 1,484 | 3,111 |
| Mexico | 2,663 | 0 | 0 | 0 | 429 | 3,092 |
| Puerto Rico | 0 | 0 | 0 | 0 | 11 | 11 |
| South Africa | 1,317 | 0 | 8,228 | 0 | 0 | 9,545 |
| OTHER COUNTRIES | 0 | 0 | 539 | 0 | 0 | 539 |
| TOTAL AG: | 14,938 | 2,741 | 45,219 | 0 | 3,222 | 66,120 |
| NON-AGRICULTURAL | | | | | | |
| Australia | 3 | - | - | 0 | 46 | 49 |
| Japan | 0 | - | - | 0 | 32 | 32 |
| Mexico | 600 | - | - | 0 | 0 | 600 |
| TOTAL NON-AG: | 603 | - | - | 0 | 78 | 681 |
| **TOTAL EXPORTS** | **15,541** | **2,741** | **45,219** | **0** | **3,300** | **66,801** |

OTHER COUNTRIES:
Agricultural, 539 tons granular grade to Trinidad.